MINISTRY OF FINANCE OF THE REPUBLIC OF INDONESIA Directorate General of Budget Financing and Risk Management Directorate of Government Support and Infrastructure Financing Management

INDONESIA INFRASTRUCTURE FINANCE DEVELOPMENT - IIFD

REQUEST FOR EXPRESSION OF INTEREST (Consultancy Services - Firms Selection)

DEVELOPMENT OF THE OUTLINE BUSINESS CASE (OBC) FOR PUBLIC PRIVATE PARTNERSHIP IN WASTE MANAGEMENT SECTOR FOR MANGGAR WASTE MANAGEMENT

Trust Fund No.: 0A2268

Ref. No.: (As per procurement plan): ID-PDPPI - MoF-200421-CS-CQS

The Government of the Republic of Indonesia has received financing from the World Bank toward the Indonesia Infrastructure Finance Development (IIFD), and intends to apply part of the proceeds for consulting services.

The Government of the Republic of Indonesia is committed to implementing public-private partnerships (PPP) in Indonesia to attract private investment in infrastructure. The Directorate of Government Support and Infrastructure Financing Management (DGSIFM) was established in 2015 in the Directorate General of Budget Finance and Risk Management, Ministry of Finance (MoF) to be Indonesia PPP unit. The role of DGSIFM is to boost PPP development by giving government support, undertake PPP awareness campaigns and provide capacity building to the Government Contracting Agency (GCA) and other relevant stakeholders.

The government's announcement regarding the New Capital City of Indonesia in Penajam Paser Utara Regency (PPU) and Kutai Kertanegara Regency, makes Balikpapan City be the main buffer of the New Capital City. As one of the major cities in East Kalimantan province, Balikpapan potentially provides supporting infrastructure to the New Capital City. This situation will increase the investment, development, as well as the population growth that is expected to reach 2-5 million inhabitants. Thus, the amount of garbage is predicted to increase by 3 to 7 times.

New waste treatment technology is required in order to create better environmental quality and to extend the life span of TPA Manggar. However, the Municipality of Balikpapan has a limited budget to finance the project through the city budget (APBD – Anggaran Pendapatan dan Belanja Daerah). To overcome this, the Municipality of Balikpapan and the Directorate of Settlement Infrastructure Financing (DSIF), MPWH propose the alternative finance scheme through Public-Private Partnership (PPP) for the waste management sector. The DSIF plans to develop an Outline Business Case (OBC) as the requirement document of pilot PPP projects in the waste management sector.

The DGSIFM now invites eligible consulting firms ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services as set out in the draft ToR, which can be found at the following link: bit.ly/OBC_Waste_Manggar.

The Expression of Interest will be evaluated using the following criteria (Please be noted that Key Experts will not be evaluated at the shortlisting stage):

The consulting firms is required to have relevant and proven work experience in developing Outline Business Case and/or Final Business Case or the like, for a minimum of three completed projects within the last ten (10) years in Indonesia and/or in the Asia-Pacific region, preferably with the following aspects:

- 1. Experience in PPP Infrastructure sectors in Indonesia;
- 2. Experience in engaging with Indonesia Government sector and show a detailed knowledge and understanding of government relationship.

The Expression of Interest should include the following documents, which will be used as the basis for evaluation: 1) information about the firms and 2) list of contracts with similar nature and scope including brief descriptions of the assignment, value of the contract, list of key experts involved in the contract, clients and contact persons or references, carried out in the last ten (10) years and other relevant information to establish that your firm meet the qualification requirement for the assignment. Interested consultants must provide sufficient information to establish that they are technically qualified and capable to perform the Services.

Consultants may associate with other firms to enhance qualifications and should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

A Consultant will be selected in accordance with the Selection Based on the Consultants' Qualifications (CQS) method set out in the Guidelines for Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers dated January 2011, Revised July 2014 ("Consultant Guidelines").

The attention of interested Consultants is drawn to paragraph 1.9 of the Consultant Guidelines setting forth the World Bank's policy on conflict of interest.

Expression of Interest must be submitted in a written form by email to the email address: pmuiifd@kemenkeu.go.id in order to be formally considered. The closing date to submit the application is on November 2nd, 2020, at 09:00 Jakarta Local Time. Please indicate your application with an email subject line: OBC Manggar Consultant – JV/Name of the Firm.

Further information can be obtained at the email address above during office hours (08.00 to 15.30 Jakarta Local Time).

Jakarta, October 19th, 2020

Directorate of Government Support and Infrastructure Financing Management (DGSIFM) / PPP Unit of the Ministry of Finance of the Republic of Indonesia

Attn: Head of DGSIFM Procurement Committee Frans Seda Building 1st Floor Dr. Wahidin Raya No. 1, Jakarta 10710